

## New Intergraph employees in Denmark

Intergraph has increased its presence in the Danish market by recruiting two new staff members: me as Sales Executive Manager for Denmark, based in our Danish office in Herlev, and Tommy Norström, as Nordic CADWorx Sales Manager, based in Espoo, Finland.

I am pleased to introduce Tommy and myself to Intergraph Danish customers and relations. Tommy started to work for Intergraph in August 2011 and before joining Intergraph he worked for another software vendor of plant design 3D tools. Tommy started however his career at Foster Wheeler Energia Oy, working in sales and projects of biomass fired power plants. Tommy's responsibilities as sales manager for Intergraph ICAS products – i.e. CADWorx, Tank, PV-elite and CAESAR II comprise the Nordic region, including Denmark.



As for myself, I have a background as Chemical engineer from DIA-K, with a focus on Technical Engineering and have a thorough knowledge of the Danish chemical industry and its business conduct, through many years of work in businesses including surgical products, material science, sugar plants and metals and surface treatment.



Tommy and I would like to state that 'good service' is our main drive and we would like to provide our services to you and your company, by bringing Intergraph even closer as your "trusted advisor" and preferred daily provider of engineering design tools.

For your information, please note that Intergraph has called up the first start-up meeting of a new Intergraph Process, Power & Marine TUF in February 2012. You are most welcome to join the meeting or in the future join the Intergraph PP&M TUF.

It would be of great value to Tommy and I to visit your company and get a full understanding of what your current and future needs and challenges are and how Intergraph can best support you and we therefore hope you find this message a good opportunity to arrange a meeting soon.

Please do not hesitate to contact us any time if you need help from Intergraph.

Best wishes for a Merry Christmas and a Happy New Year!

Carsten Lau  
Sales Executive Manager,  
Process, Power & Marine Division  
Intergraph Danmark A/S  
Hørkær 12, 2. t.v.  
2730 Herlev

Mobile +45 5214 1571  
Fax +45 3619 2001  
[Carsten.Lau@intergraph.com](mailto:Carsten.Lau@intergraph.com)  
[www.intergraph.dk](http://www.intergraph.dk)