PRESS RELEASE



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Intergraph Announces Sterling as Geospatial Distributor for Great Britain

Appointed distributor of Intergraph's ERDAS and GeoMedia product families in Great Britain, Sterling combines geospatial expertise with leading geospatial technology

HUNTSVILLE, Ala., – February 20, 2012. Sterling, the software division of Sterling Power Group, has been appointed as distributor for Intergraph's leading geospatial product families, ERDAS and GeoMedia in Great Britain.

Following Intergraph's acquisition by Hexagon AB, the business and products of ERDAS have been merged into Intergraph, extending its product offerings and its routes to market including an expanded distributor channel. Sterling will supplement Intergraph's direct business in Great Britain, providing increases in coverage and the ability to exploit the combined imaging and GIS capabilities of Intergraph's ERDAS and GeoMedia product families.

"A key trend in the geospatial applications market is the demand for fused remote sensing and GIS technologies. By combining ERDAS and GeoMedia products with industry insight and geospatial expertise, Sterling is perfectly place to fulfil this need, delivering solutions that rapidly transform raw data into actionable intelligence, and to deliver that information anywhere" said Mladen Stojic, Vice President – Geospatial, Intergraph.

The Sterling team features key staff from the former ERDAS UK distributor, and comprises recognised experts experienced in applying geospatial technologies to industries that include: defence; homeland security; natural resources; government; and education. Key personnel include Phil Cooper, former Head of Software at Astrium Geoinformation Services, Dr. Andy Wells, previous Sales Director and John Shannon, former Technical Manager.

"Sterling's Geospatial business continues to evolve, and the distributor agreement with Intergraph is a significant step in that development. Our understanding of the technology and existing customer base ensures we can provide effective support, while also exploiting the latest developments in the geospatial software, such as ERDAS APOLLO. We are delighted with the award and look forward to applying Intergraph's Geospatial portfolio to the needs of an increasingly demanding and diverse spatial market place" said Phil Cooper, a Sterling Power Group Director

About Sterling

Sterling Power Group, a company offering engineering services for markets within the utility sector, boasts a range of capabilities including consultancy, design, build, installation, maintenance and replacement. It offers solutions for DNOs (Distribution Network Operators), the private sector, commercial network's electrical assets and infrastructures. The Group works in all types of energy and utility industries throughout the UK, Europe and internationally meeting the commercial and regulatory pressures that face any modern utility, private and commercial market.

In addition to the utility industries, Sterling also appeals to the wider markets; having areas of expertise in the mechanical installation, renewable energy divisions and more recently in the software geo marketplace. It boasts a training centre to comply with employees' and clients' needs, which delivers a number of informative, industry related courses. Sterling is passionate about maintaining sustainable infrastructures. What sets them apart from others is their capability to 'think ahead' and to meet the energy challenges of the future.

Sterling's software division was formed from the former ERDAS UK distribution team of Astrium Geoinformation Services (formally Infoterra, branded as Symetri Geo). Sterling acts as the sole distributor for ERDAS desktop and enterprise products in Great Britain via Intergraph. For more information on Sterling Power Group, visit www.sterling-powergroup.com and for more information on Sterling's software division and ERDAS, visit www.erdas-uk.com.

About Intergraph

Intergraph is the leading global provider of engineering and geospatial software that enables customers to visualise complex data. Businesses and governments in more than 60 countries rely on Intergraph's industry-specific software to organise vast amounts of data to make processes and infrastructure better, safer and smarter. The company's software and services empower customers to build and operate more efficient plants and ships, create intelligent maps, and protect critical infrastructure and millions of people around the world.

Intergraph operates through two divisions: Process, Power & Marine (PP&M) and Security, Government & Infrastructure (SG&I). Intergraph PP&M provides enterprise engineering software for the design, construction, operation and data management of plants, ships and offshore facilities. Intergraph SG&I provides geospatially powered solutions including ERDAS technologies to the public safety and security, defence and intelligence, government, transportation, photogrammetry, and utilities and communications industries. Intergraph Government Solutions (IGS) is an independent subsidiary for SG&I's U.S. federal and classified business.

Intergraph is a wholly owned subsidiary of Hexagon AB, (Nordic exchange: HEXA B) and (Swiss exchange: HEXN). For more information, visit www.intergraph.com, www.intergraph.com, and www.intergraph.com, www.intergraph.com, and www.intergraph.com, www.intergraph.co

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