



Intergraph® is the leading global provider of engineering and geospatial software that enables customers to visualize complex data. Businesses and governments in more than 60 countries rely on Intergraph's industry-specific software to organize vast amounts of data and infuse the world with intelligence to make processes and infrastructures better, safer, and smarter. The company's software and services empower customers to build and operate more efficient plants and ships, create intelligent maps, and protect critical infrastructure and millions of people around the world.

In October 2010, Intergraph was acquired by and is now a wholly owned subsidiary of **Hexagon AB**. Hexagon is a leading global provider of precision measurement technology systems. Hexagon was founded in 1992 and is headquartered in Stockholm, Sweden.

The Process, Power & Marine (PP&M) division of Intergraph provides enterprise engineering software for the design, construction and operation of plants, ships and offshore facilities.

Sales Manager – Finland

Intergraph PP&M is a very successful company with a strong global growth. Intergraph PP&M in Espoo has an open position for a Sales Manager and the right candidate will be responsible for all PP&M sales in Finland. The Sales Manager will be supported by a highly skilled and professional technical team.

Expected qualifications and education:

- Engineer (Bachelor / Master level)
- A good understanding of, or experience from execution of engineering projects
- Lack of formal education will be considered for a candidate with a good background
- Must be extrovert and seeking new challenges
- Ability to work independently while always retaining a good team cooperation
- Ability to motivate
- Fluent in Finnish and English (spoken and written). Swedish is not a pre-requisite but would be a plus
- Minimum 5 years' experience from sales of technical solutions
- Documented sales results

We offer:

- An exciting job working with market leading solutions
- An international work environment with good career development opportunities
- Competitive remuneration
- Company car or car compensation
- Good health-care and insurance plans
- Local and international training

More information about Intergraph can be found on www.intergraph.com. Please contact, current Finnish Acting Sales Manager, Terry Mitchell, telephone +44 7977 256 750, or Nordic Director, Jone Kristensen, telephone +47 911 82 151 should you have any questions related to the position. Please send English application and CV to jone.kristensen@intergraph.com by 31 March 2012.