



## NEWS RELEASE

### **FOR FURTHER INFORMATION:**

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## **Engineering supplier FLSmidth to use Intergraph® SmartPlant® Enterprise Solutions worldwide**

### **Intergraph's software portfolio gets a major break-through in the Mining and Building Materials industries**

**HUNSTVILLE, Ala, Feb. 15, 2011** – FLSmidth, a global engineering supplier of equipment and services to the global cement and minerals industries, has selected Intergraph® SmartPlant® Enterprise to design cement and mineral processing facilities, in order to improve processes control and increase efficiency. This multiyear agreement, signed in Denmark, comprises a suite of high-end solutions, including among others SmartPlant 3D Materials Handling Edition, SmartPlant Foundation and SmartPlant P&ID. This will allow FLSmidth to better integrate work processes, as well as engineering disciplines, and to standardize project phases from proposal to handover to service more than 400 users globally.

“Being an organization with employees worldwide, we need a solution that supports global and concurrent work processes,” said FLSmidth Vice President Per Mejnert Kristensen. “Aligning our work processes on a global scale enables us to work as one company, offering our customers the FLSmidth expertise from one source. Offering an integrated and object-oriented solution, Intergraph has made this possible.”

SmartPlant Enterprise is an integrated solutions suite that provides full design, construction, material handling and engineering data management capabilities needed for the creation, safe operation and maintenance of large-scale process projects. SmartPlant Enterprise solutions help lower project costs, compress schedules and improve risk management.

FLSmidth General Manager Michael K. Nielsen said, “Together with strong design features such as clash detection and simulation of construction and erection, Intergraph’s solution can handle large design measures, which is crucial when working with cement plant scales. Intergraph’s commitment to continuously improve and develop its solutions has also been a determining factor. By choosing Intergraph as our supplier, we are confident that we will be working with the newest developments and technologies within the field.

Gerhard Sallinger, Intergraph Process, Power & Marine president, said, “FLSmidth’s selection of Intergraph, including SmartPlant 3D Materials Handling Edition, is indicative of the increased productivity and accelerated project execution our solutions bring to industry leaders. SmartPlant 3D Materials Handling Edition is a major breakthrough in the building materials and mining sectors.

The ARC Advisory Group, a leading industry analyst firm, ranked Intergraph the No. 1 overall engineering design 3D software and process engineering tools (PET) provider worldwide and for the oil and gas industry according to its *PET Worldwide Outlook Market Analysis and Forecast through 2013*

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**About FLSmidth:**

FLSmidth is a global engineering supplier of equipment and services to the global cement and minerals industries. FLSmidth supplies everything from single machinery to complete cement plants and minerals processing facilities including services before, during and after the construction. It employs more than 10,000 people in 40 different countries. For more information on the company, please visit [www.flsmidth.com](http://www.flsmidth.com)

**About Intergraph**

Intergraph is the leading global provider of engineering and geospatial software that enables customers to visualize complex data. Businesses and governments in more than 60 countries rely on Intergraph’s industry-specific software to organize vast amounts of data to make processes and infrastructure better, safer and smarter. The company’s software and services empower customers to build and operate more efficient plants and ships, create intelligent maps, and protect critical infrastructure and millions of people around the world.

Intergraph operates through two divisions: Process, Power & Marine (PP&M) and Security, Government & Infrastructure (SG&I). Intergraph PP&M provides enterprise engineering software for the design, construction, operation and data management of plants, ships and offshore facilities. Intergraph SG&I provides geospatially powered solutions to the public safety and security, defense and intelligence, government, transportation,

photogrammetry, and utilities and communications industries. Intergraph Government Solutions (IGS) is an independent subsidiary for SG&I's U.S. federal and classified business.

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